# **Financial Highlights for FY2017 2Q**

Imagica Robot Holdings Inc. November 7, 2017

© 2017 Copyright Imagica Robot Holdings Inc.

## Net sales increased 7% YoY

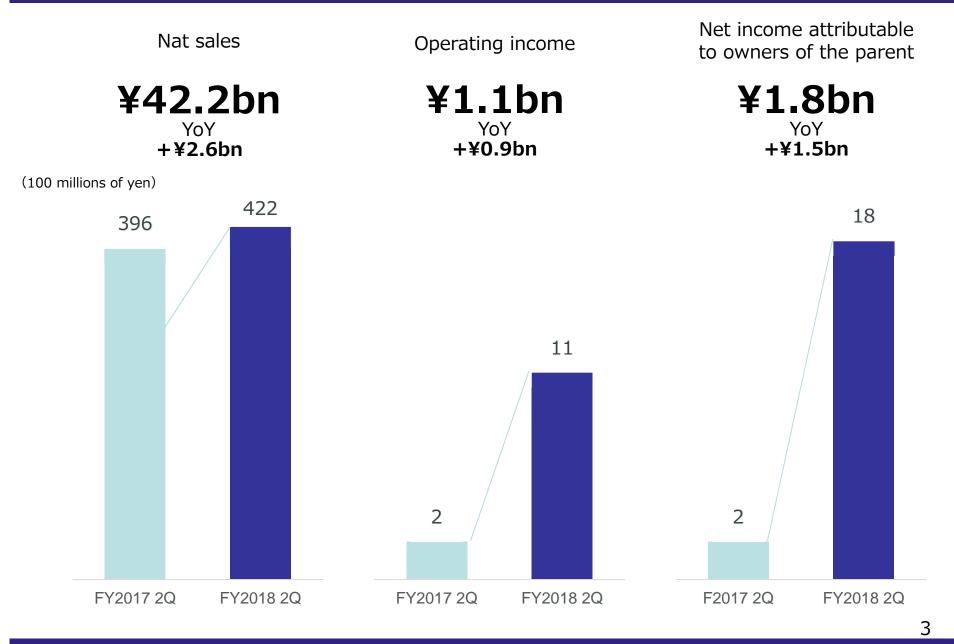
(Excluding the impact of sales IMAGICA TV, 15% YoY)

# OP reached ¥1.1bn (5 times YoY)

Improvement of Media localization segment was attributable to this performance greatly.

- Gain on sales of IMAGICA TV stocks are posted ¥2.1bn and Net profit records ¥1.85bn
- Consolidated forecast for FY2018 was revised based on 2Q performance

# Highlight of financial results



Imagica Robot Holdings Inc.

© 2017 Copyright Imagica Robot Holdings Inc.

# 2QFinancial results by segments

(Millions of yen)		FY2016	FY2017			Factor	
		2Q Actual	2Q Actual	YoY ratio	YoY		
	Net sales	9,070	10,705	18.0%	1,635	Decrease YoY in Anime	
Content Creation	Operating income (OP ratio)	<b>567</b> (6.2%)	<b>277</b> (2.6%)	△51.1%	△289	<ul><li>distribution from production</li><li>committee</li><li>Decrease YoY CM production</li></ul>	
	Net sales	12,397	13,642	10.0%	1,245	<ul> <li>Business for OTT saw strong</li> </ul>	
Production Services	Operating income (OP ratio)	<b>356</b> (2.9%)	<b>611</b> (4.5%)	71.4%	254	<ul><li>performance.</li><li>Increase sales in the game CG and debugging businesses.</li></ul>	
	Net sales	10,242	12,235	19.5%	1,992	Business for OTT saw strong	
Media Localization	Operating income (OP ratio)	<b>△1,024</b> (%)	<b>△25</b> (%)	-	999	<ul> <li>performance</li> <li>Performance was improved due to improvement of direct margin in Europe.</li> </ul>	
Imaging	Net sales	5,747	6,419	11.7%	672	<ul> <li>Increase sales in 4K-</li> </ul>	
Systems & Solutions	Operating income (OP ratio)	<b>358</b> (6.2%)	<b>440</b> (6.9%)	22.9%	82	broadcasting system and maintenance service.	

\* OTT = "Over The Top" means the companies excluding telecommunications that provide contents such as video and audio. 4

## Revision on consolidated forecast

#### Net sales remains, but Operating income, Ordinary income and Net income were revised upward.

(Millions yen)

	FY2015	FY2016	FY2017			
	Actual	Actual	Previous Forecast	Revised forecast	Difference ratio	Difference
Net sales	70,036	87,586	87,900	87,900	0.0%	0
Operating income	653	1,787	1,600	1,800	12.5%	200
(Ratio)	(0.9%)	(2.0%)	(1.8%)	(2.0%)		
Ordinary income	760	2,014	1,500	1,800	20.0%	300
(Ratio)	(1.1%)	(2.3%)	(1.7%)	(2.0%)		
Net income (loss) attributable to owners of the parent	△1,555	1,707	2,200	2,300	4.5%	100
Earnings per share of common	∆34.93	38.35	49.40	51.6	4.5%	2.2

# Revision on forecast by segments

(Millions yen)		FY2017 2Q Actual	FY2017 Previous forecast	FY2017 Revised forecast	Difference	Perspective
	Net sales	10,705	24,000	24,300	300	Sales forecast raised due to strong orders for TV animation. OP
Content Creation	Operating income	277	900	700	△200	decreased due to low distribution
	(Ratio)	(2.6%)	(3.8%)	(2.9%)		from the animation production committee.
Production	Net sales	13,642	28,000	27,800	△200	Sales in TV business are expected to
Services	Operating income (Ratio)	<b>611</b> (4.5%)	<b>1,100</b> (3.9%)	<b>1,100</b> (3.6%)	0	decline temporarily, but we maintain OP.
	Net sales	12,235	24,000	24,000	0	Sales for OTT was favorable in the
Media Localization	Operating income	△25	∆ <b>1,050</b>	△650	400	first half, but will return to normal base in the second half. Such as IT expenses are expected to increase in
	(Ratio)	(%)	(%)	(%)		the second half.
Imaging Systems & Solutions	Net sales	6,419	14,000	14,000	0	The Order of 4K system in broadcast
	Operating income	<b>440</b> (6.9%)	<b>1,300</b> (9.3%)	<b>1,300</b> (9.3%)	0	station is steady. No change in the initial forecast.

\* OTT = "Over The Top" means the companies excluding telecommunications that provide contents such as video and audio. 6

# Appendix.

# Consolidated profit and loss statement

(Million of yen)

	FY2015	FY2016	FY2017	FY2017	
	2Q Actual	2Q Actual	2Q Actual	YoY ratio	YoY
Net sales	29,767	39,615	42,263	6.7%	2,648
Gross profit	9,209	11,942	11,536	∆3.4%	∆406
(Ratio)	(30.9%)	(30.1%)	(27.2%)		
Operating income(loss)	△210	228	1,131	395.8%	903
(Ratio)	(-%)	(0.6%)	(2.6%)		
Ordinary income(loss)	△118	272	1,218	347.2%	946
(Ratio)	(-%)	(0.7%)	(2.8%)		
Net profit (loss) before taxes	△141	223	3,318	1,382.0%	3,094
Net income attributable to profit	27	278	1,856	566.0%	1,578
(Reference) Operating income before goodwill	204	984	1,855	88.4%	871

Operating income before goodwill includes operating income, goodwill amortization and intangible fixed assets amortization.

8

# Consolidated financial statements

		Year ended 2Q FY2017		Difference	Difference breakdown	
		March 31, 2017	20112017	Difference	Current assets △363M	
Curi	rent assets	38,706	38,343	∆363	Cash and deposits +2,005M Notes and accounts receivable- trade	
Ca	sh and deposits	8,716	10,722	+2,005	△2,886M	
Non	-current assets	29,500	27,691	△1,809		
Go	odwill	7,203	6,616	△587	Non-current assets△1,809M Goodwill△587M	
Tota	al Assets	68,207	66,034	△2,172	Others∆436M	
Curi	rent liabilities	24,273	22,252	△2,020	Investments securities+705M Deferred tax asset△1,031M	
Sh	ort-term loans payable	4,793	4,677	∆116	, ·	
Non	-current liabilities	13,992	12,173	△1,818		
Lo	ng-term loans payable	8,735	7,489	∆1,245	Current liabilities△2,020M Notes and accounts payable- trade	
Tota	al Liabilities	38,265	34,426	∆3,839	△2,254M	
Sha	reholder's equity	25,690	27,102	+1,411	Income taxes payable△444M Advance payment+1,456M	
	umulated other	622	1,055	+432	Shareholder's equity	
	n-controlling rests	3,628	3,450	△178	Net income +1,856M Dividend payment $\triangle$ 445M	
Tota	al Net assets	29,941	31,608	+1,666	Non-controlling Interests	
負債	純資産合計	68,207	66,034	△2,172	Mainly for SDI Media Group, Inc	
(Reference	e) Net Cash	∆4,813	∆1,444	3,369	Net cash = Cash and deposits - debt	
			20.457	] ]	10,772-(4,677+7,489)=△1,444	
(Reference) Equity		26,313 (38.6%)	28,157 (42.6%)		9	

# キャッシュ・フローの状況

	FY2016 2Q	FY2017 2Q
Income before income taxes	223	3,318
Depreciation and Amortization	1,341	1,297
Amortization of goodwill	431	431
Decrease (increase) in notes and accounts receivable-trade	3,377	2,396
Decrease (increase) in inventories	∆3,483	△615
Increase (decrease) in notes and accounts payable-trade	△974	△1,851
Income taxes (paid) and refund	△232	△1,381
Other	655	△1,709
Cash flows from operating activities	1,338	1,886
Purchase of property, plant and equipment	△1,058	△725
Purchase of investments in subsidiaries resulting in change in scope of consolidation	∆4,294	-
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation		2,941
Other	13	△231
Cash flows from investing activities	∆5,339	1,985
Cash dividends paid	△667	△445
Net increase (decrease) in short-term loans payable	782	△220
Net increase (decrease) in long-term loans payable	2,054	△1,115
Other	△186	△126
Cash flows from financing activities	1,983	∆1,908
Net increase (decrease) in cash and cash equivalents	∆2,261	2,005
Cash and cash equivalents at end of period	10,240	10,721